اتصالات etisələt

TENDER NOTICE

No. EA/02-22-2025

For Security Operations (SecOps) Solution

- **1.** Bids are invited from your authorized partner for provisioning of Security Operations (SecOps) as per RFP Annexure. This bid Document is also available on the Etisalat website (www.etisalat.af, Tenders).
- 2. RFP Deadline is 16 June 2025 Afghanistan time.
- **3.** Bid received after the above deadline shall not be accepted.
- **4.** Bidders can provide either a sealed Hardcopy of the Proposal or a Softcopy of the Proposal through email. A hard copy can be submitted to Etisalat's Main office, Reception Desk (Tender Box). The softcopy shall be submitted through email (snabizada@etisalat.af) and cc: (Ihsanullah@etisalat.af) and marked clearly with the **RFP name**, and number.
- **5.** The bidder shall submit the proposal with separate (Technical and Commercial) parts. The commercial part must be password password-protected document for a softcopy of the proposal, and we will request the password once here the concerned committee opens bids (starts the bid's Commercial evaluation). The bids shall be first evaluated technically. Technical evaluation will be based on the conformity to required technical specifications and compliance matrix specified in the Bidding Documents. Only technically compliant bids that meet all the mandatory service-effecting requirements will be evaluated commercially.
- **6.** Etisalat Afghanistan reserves the right to accept or reject any or all bids and to annul the bidding process at any time, without thereby incurring any liability to the affected bidder(s) or any obligations to inform the affected bidder(s) of the grounds for Etisalat Afghanistan action.
- **7.** All correspondence on the subject may be addressed to Ahmad Shikib Shalizi, Assistant Manager of Procurement, and Etisalat Afghanistan. Email snabizada@etisalat.af and Phone No. +93781204113.

RFP No. EA/02-22-

2025

Dated: April-2025



Ihsanullah Zirak

Director Procurement and Supply Chain

Ihsan Plaza, Shar-e-Naw, Kabul, Etisalat

Afghanistan

E-mail: ihsanullah@etisalat.af

Dated: April-2025



(RFP)

For

Security Operations (SecOps) Solution





1. DEFINITIONS

In this document, the following terms and meanings shall be interpreted as indicated:

1.1 Terms.

"Acceptance Test(s) "means the test(s) specified in the Technical Specifications to be carried out to ascertain whether the Goods, Equipment, System, Material, Items or a specified part thereof is able to attain the Performance Level specified in the Technical Specifications in accordance with the provisions of the Contract.

"Acceptance Test Procedures" means test procedures specified in the technical specifications and/or by the supplier and approved by EA as it is or with modifications.

"Approved" or "approval" means approved in writing.

"BoQ" stands for Bill of Quantities of each job/work as mentioned in this contract and its annexes according to which the contractor shall supply equipment & services and subject to change by agreement of both parties.

"Bidding" means a formal procurement procedure under which sealed bids are invited, received, opened, examined and evaluated for the purpose of awarding a contract.

"Bid/Tender Document" means the Bid/Tender documents issued by EA for invitation of Bids/Offers along with subsequent amendments and clarifications.

"CIF" means "Cost Insurance Freight" as specified in INCOTERM 2010.

"Competent Authority" means the staff or functionary authorized by EA to deal finally with the matter in issue.

"Completion Date" means the date by which the Contractor is required to complete the Contract.

"Country of Origin" means the countries and territories eligible under the rules elaborated in the "Instruction to Bidders".

"Contract" means the Contract between Etisalat Afghanistan (EA) and the Contractor and comprising



documents.

"Contractor" means the individual or firm(s) ultimately responsible for supplying all the Goods/Equipment/Systems/Material/Items on time and to cost under this contract to EA.

"Contractor's Representative" means the person nominated by the contractor and named as such in the contract and approved by EA in the manner provided in the contract.

"Contract Documents" means the documents listed in Article (Contract Documents) of the Form of Contract (including any amendments thereto) or in any other article in this contract.

"Contract Price" means the price payable to the Contractor under the Contract for the full and proper performance of its contractual obligations.

"Day" means calendar day of the Gregorian calendar.

"Delivery charges" means local transportation, handling, insurance and other charges incidental to the delivery of Goods to their final destination.

"D.D.P" means Delivered Duty Paid as defined in the Incoterms 2010 including the unloading responsibility of bidder/seller.

"Effective Date" means the date the Contract shall take effect as mentioned in the Contract.

"Etisalat Afghanistan (EA)" means the company registered under the Laws of Islamic Emirate of Afghanistan and having office at Ihsan Plaza Charahi Shaheed Kabul in person or any person dully authorised by it for the specific purpose for the specific task within the Contract and notified to contractor in writing.

"Final Acceptance Certificate" means the certificate issued by EA after successful completion of warranty and removal of defects as intimated by EA.

"Force Majeure" means Acts of God, Government restrictions, financial hardships, war and hostilities, invasion, act of foreign enemies, rebellion, revolution, riot, industrial disputes, commotion, natural disasters and other similar risks that are outside of Contractor's and EA's control.

"Goods Receipt Certificate" means certificate issued by the consignee certifying receipt of Goods in good order and condition.



"Liquidated Damages" mean the monetary damages imposed upon the contractor and the money payable to EA by the contractor on account of late delivery of the whole or part of the Goods.

"L.o.A" means Letter of Award issued by EA to successful bidder with regard to the award of tender.

"Month" means calendar month of the Gregorian calendar.

"Offer" means the quotation/bid and all subsequent clarifications submitted by the Bidder and accepted by EA in response to and in relation with the Bid Documents.

"Origin" means the place where the Goods are mined, grown or produced from which the ancillary services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembling of components, a commercially recognized product results that is substantially different in basic characteristics or in purpose or utility from its components.

"EA's Representative" shall mean the representative to be appointed by EA to act for and on behalf of EA with respect to this Contract.

"Specifications" means the specifications, provided in the Contract and its annexure and in EA Tender Specifications and where the Contract is silent and in cases of conflicting specifications appearing in the documents, based on the latest version of ITU-T recommendations.

"Supplier/Vendor" (used interchangeably) means the individual or firm ultimately responsible for supplying all the Goods on time and to cost under this Contract acting individually alone or as a "prime contractor" for a consortium.

"Supplier's Representative" means the person nominated by the Contractor and named as such in the Contract and approved by EA in the manner provided in the Contract.

"Warranty Period" shall mean the period of 12 months or any extended period starting from the acceptance of the delivered Goods in good order and conditions at consignee's certified by EA authorized representative (s).

2. INTRODUCTION TO WORK.

2.1 Bids are invited for provisioning of Security Operations (SecOps) Solutions in accordance with Etisalat specifications and Annexures.

3. Bill of Quantity (BoQ) and Scope of Work



As per Annexure -A

4. Validity of Offers

The Tenders must be valid for a minimum of 90 days from the Tender closing date, or as may be specified by Purchaser in the Tender documents.

5. Price and Payment Term

- **5.1** Payment shall be made by bank transfer after receipt of original Hardcopy of invoice.
- **5.2** Advance payment shall be not made to the contractor.
- **5.3** EA shall make prompt payment, within thirty days of submission of an invoice/claim by the contractor subject to availability of prerequisite documents specified under the contract and adjustment of penalty (if any) on account of late delivery and/or defective Goods replacement after confirmation from the Project Director.
- **5.4** Payments are subject to deduction of income tax at the prevalent rate from the relevant invoices of the contractor and paid to the Tax Authorities, except those especially exempted by the authorities. EA will issue a certificate of deductions to the contractor to enable him to settle tax returns with the concerned authorities.
- **5.5** Payments against the entire contract will be made by EA based on the contractor's ability to meet payment milestones as defined in the Bid Documents in the following manner.
- **5.5.1** EA shall make the payment on monthly basis.

6. Construction of Contract:

The Contract shall he deemed to have been concluded in the Islamic Emirate of Afghanistan and shall be governed by and construed in accordance with Islamic Emirate of Afghanistan Law.

7. Termination of the Contract:

- **7.1** If during the course of the Contract, the Contractor shall be in breach of the Contract and the Purchaser shall so inform the Contractor by notice in writing, and should the breach continue for more than seven days (or such longer period as may be specified by the Purchaser) after such notice then the Purchaser may immediately terminate the Contract by notice in writing to the Contractor.
- **7.2** Upon termination of the Contract the Purchaser may at his option continue work either by himself or by sub-contracting to a third party. The Contractor shall if so required by the Purchaser within 14 days of the date of termination assign to the Purchaser without payment



the benefit to any agreement for services and/or the execution of any work for the purposes of this Contract. In the event of the services/jobs being completed and ready for utilization by the Purchaser or a third party and the total cost incurred by the Purchaser in so completing the required services/jobs being greater than which would have been incurred had the Contract not been terminated then the Contractor shall pay such excess to the Purchaser.

- **7.3** The Contractor shall not have the right to terminate or abandon the Contract except for reasons of force majeure.
- **7.4** Etisalat has the right to terminate this Contract without cause at any time by serving a 30-day prior written notice to the Contractor.

8. Local Taxes, Dues and Levies:

- **8.1** The Contractor shall be responsible for all government related taxes, dues and levies, including personal income tax, which may be payable in the Afghanistan or elsewhere.
- **8.2** Withholding tax (if applicable) shall be deducted on local portion only as per prevailing rates as notified Islamic Emirate of Afghanistan. The amount of withholding Tax(s) is 2% of all project cost for local/registered companies who have Afghanistan Government Official Work License and 7% for International/ nonregistered companies.



Annexure-A

Bill of Quantity (BOQ) and Scope of Work:

1.0 Introduction:

Etisalat Afghanistan is seeking Security Operations and Incident Response services as part of its strategic initiative to establish strong proactive measures for detecting and responding to security incidents, cyber threats, and risks across its diverse IT and telecom environments. Vendors are invited to present their service offerings, including capabilities for real-time monitoring, log analysis, proactive anomaly detection, and security incident response. Additionally, vendors should demonstrate commitment to continual improvement in log correlation and alerting mechanisms to enhance overall security effectiveness.

2.0 Objective:

The primary objectives of the SecOps and Incident Response services are:

- 24/7 real-time security event monitoring, analysis, and threat detection.
- Vendor must have an expert incident response team with certified professionals(e.g, CISSP, CISM, CEH, GCIA, GCIH, or SOC analyst certifications) capable of performing root cause analysis and recommending appropriate controls to prevent security incidents.
 - For more details, please refer to Section 3.2 Incident Response Table.
- At least 5 years of proven experience in delivering SecOps services for telecom or similar sectors.



- A summary of at least two reference projects(preferably in telecom or similar sectors).
- Immediate response to security incidents to contain, eradicate, and remediate threats.
- Integration and correlation of alerts across all security platforms to enhance visibility.
- Proactive threat hunting and attack surface reduction mandate threat intelligence feeds integration with SIEM/EDR and require periodic threat briefings.
- Compliance with internal security policies and industry best practices.
- All tickets must be created and tracked through Etisalat's official ticketing portal to ensure proper documentation and accountability.
- Training and development for Etisalat's internal security team should be considered an integral part of the SecOps service and must be provided by the vendor at no additional cost. For more details, please refer to Section 3.2 training and development Table.
- Vendors must sign and adhere to a Non-Disclosure Agreement (NDA) to ensure confidentiality and prevent exposure of any sensitive or proprietary information.
- The vendor shall perform both internal and external penetration testing twice a year as
 part of the SecOps engagement or during the implementation of major project
 implement. This service must be included at no additional cost and will be considered a
 value-added component in the evaluation of the vendor's proposal. Providing this
 service will be viewed as a competitive advantage for a contract award.

Etisalat has various security solutions for monitoring in place as follows:

- 1) Vulnerability Scanners
- 2) Next Gen Firewalls
- 3) Web Application Firewalls (WAF)
- 4) Endpoint Detection & Response (EDR)
- 5) Network Detection & Response (NDR)
- Privilage Access Managment (PAM)
- 7) Identity and Access Management (IAM)
- 8) Network Access Control (NAC)
- 9) Multi-Factor Authentication (MFA)
- 10) Zero Trust Network Access (ZTNA)
- 11) Firewall Analyzer
- 12) SIEM & SOAR
- 13) AD security tools



14) Threat intelligence

Note: Vendors are welcome to request additional information about the above tools by emailing the procurement team, who will coordinate with the relevant experts accordingly.

3.0 Scope of Work:

3.1. Security Monitoring & Threat Detection

- Continuous 24/7 monitoring security logs, alerts, and telemetry from all tools like SIEM,
 SOAR, EDR, NDR and Firewall analyzer.
- Perform alert triage and correlation using Etisalat Afghanistan's centralized SIEM, EDR or a security analytics platform. Vendors may also propose their own officially licensed tools for this purpose.
- Proactive threat hunting to identify and mitigate advanced persistent threats (APTs).
- Anomaly detection through behavioral analysis and machine learning insights.
- Management and tuning of use cases, correlation rules, and SIEM dashboards.

3.2 Service requirements:

Bidders shall use the following options to indicate the "DEGREE OF SUPPORTOF COMPLIANCE" their service solution provides for each of requirements given in table below:

- a. FS (Fully Supported) The SecOps fully supports the requirement without any modifications.
- b. **PS** (Partially Supported) The SecOps supports the requirement with use of a system or workflow workaround.
- c. **NS (Not Supported)** The SecOps team is not capable of supporting the requirement and cannot be modified to accommodate the requirement.

Table 1: Service requirements for security operations and incident response

#	Category	Requirements	Response Time (SLA)	FS	PS	NS	Comments
1	Monitoring/Alert	Vendor should monitor security events to detect attacks and predict potential threats and raise alerts for any suspicious events that may lead to security	Immediate (Real-time Alerting)				



		I		T		
		breach in Etisalat				
		environment.				
		Monitor should be				
		done on 24/7 basis				
		with any or				
		combination to the				
		following operating				
		modes				
		remote/onside/offic				
		e site/hybrid				
		personnel				
2	Monitoring/Alert	Vendors must	Immediate			
		leverage the	(Real-time			
		capability to detect	Alerting)			
		and warn of				
		incidents before				
		they happen or at				
		least at their early				
		stages.				
3	Monitoring/Alert	Vendor should alert	Immediate			
		Etisalat on any	(Real-time			
		global security	Alerting)			
		outbreaks that may	<u> </u>			
		threaten EA within 6				
		hours from it begin				
		publicly known.				
4	Monitoring/Alert	Must provide an	Immediate			
		acceptable false	(Real-time			
		positive rate of	Alerting)			
		detection not	<i>.</i>			
		exceeding 5% total				
		alerts raised				
5	Monitoring/Alert	The vendor must be	Immediate			
	5,	delivering the log	(Real-time			
		analytic service to a	Alerting)			
		large base of	6/			
		customers allowing				
		to build knowledge				
		based of know traits				
		and common attack				
		pattern				
		Pattern				



6	Alerts	Vendor security	Immediate		
		operations team	(Real-time		
		should send alerts	Alerting)		
		with details to			
		designate personnel			
		and systems upon			
		detection of			
		anomalies Alert			
		types at least should			
		be, emails, phone			
		calls, Open a ticket.			
		Describe your			
		capabilities and			
		strategy for			
		reporting and alert			
7	Log Analysis &	Vendor should	Within 15		
	Correlation	analyze logs from	minutes of		
		multiple security	detection		
		devices (EDR, NDR,			
		firewalls, SIEM,			
		endpoints, etc.) to			
		detect anomalies			
		and threats.			
8	Incident Detection	Vendor shall have	Critical: < 12-		
	& Response	an Incident	24 hours		
		Response	High: < 24-48		
		Framework	hours		
		ensuring	Medium: <		
		containment,	48-120 hours		
		eradication, and	Low: < 120-		
		recovery of threats.	288 hours		
9	Incident Response	Vendor must have			
		clear classification of			
		events, event types,			
		severity, and impact			
		to assess the			
		severity once			
		communicated to			
		Etisalat Security			
		team			
10	Incident Response	Describe your			



		incident response			
		processes including			
		the roles and			
		responsibilities and			
		scope of action			
11	Incident Response	Describe how you			
	moracine recoponise	comply with			
		international			
		standards for			
		incident responses.			
		ISO/IEC 27035-1			
		Security incident			
		management.			
		NIST.SP.800-61			
		Computer security			
		Incident Handling			
		Guide. CSIRT,			
		Computer Security			
		Incident Response			
		Team			
12	Incident Response	Vendor Should do			
		root cause analysis			
		for security			
		incidents and			
		recommend			
		implementation of			
		controls to prevent			
		reoccurrence			
13	Incident Response	Vendor must share			
		lesson learned from			
		incidents affecting			
		other customers			
		(respecting privacy)			
		and suggest fixes to			
		our environment to			
		avoid similar			
		occurrences.			
14	Incident &	Vendor must		 	
	investigation	provide on demand			
	support	timely support to EA			
		by performing			





		investigation and forensic analysis on the logs by doing the necessary analysis and log review and providing required data on a timely fashion			
15	Incident Management & Escalation	Vendor shall have a structured escalation matrix for critical incidents, ensuring immediate engagement with Etisalat's security team.	Critical: < 30 minutes High: < 1 hour Others: < 2 hours		
16	Forensic Analysis & Investigation	Vendor should provide digital forensic capabilities for in-depth analysis of security incidents.	Preliminary Report: 24-48 hours Full Investigation: 5-7 days		
17	Vulnerability Management	Vendor shall proactively identify, assess, and report vulnerabilities and provide actionable remediation.	Critical: < 24 hours High: < 3 days Medium: < 7 days		
18	Regulatory & Compliance Support	Vendor shall support compliance with ISO 27001, NIST, GDPR, and provide audit assistance.	Audit Support within 5 business days		
19	SOC Maturity & Continual Improvement	Vendor shall improve SOC operations, including automation of threat detection,	Quarterly SOC Maturity Review		



		incident response,			
		and reporting.			
20	Third-Party &	Include supply chain			
	Supply Chain Risk	threat monitoring			
	Monitoring	(e.g., monitoring			
		vendor access,			
		shared log analysis).			
21	Cloud Security	Vendor shall			
	Monitoring	continues monitor			
		the cloud services			
		for identification			
		and detection of			
		relevant threats			
22	Reporting	The vendor must	Daily/Weekly		
		provide security	/Monthly,		
		reports on a regular	On-Demand		
		basis (or on-			
		demand), tailored			
		to technical,			
		managerial, and			
		executive			
		audiences.			
		Paparts should at			
		Reports should at least			
		cover: sANS			
		Top 6 log coverage			
		(Authentication &			
		Authorization,			
		System/Data			
		Changes, Network			
		Activity, Resource			
		Access, Malware			
		Activity,			
		Failure/Critical			
		Errors)			
		liance Reports (ISO,			
		PCI DSS, SOX, HIPAA,			
		etc.) Networ			
		k Situational			
		Awareness Reports			
<u> </u>	1	7. Trai chiess hepoits			



		0 61
		(top files,
		source/destination
		IPs, traffic
		anomalies,
		etc.)Please
		describe the
		distribution
		frequency (e.g.,
		daily, weekly,
		monthly) and the
		content of each
		report
23	Training &	The selected vendor
	Development	shall provide
		continuous training
		and development
		support to enhance
		the capabilities of
		Etisalat
		Afghanistan's
		internal security
		team. The scope
		includes but is not
		limited to:
		Conduct regular
		knowledge transfer
		sessions aligned
		with the services
		delivered (e.g.,
		incident response,
		threat hunting, SIEM
		tuning, use case
		development).
		Deliver hands-on
		workshops and
		scenario-based
		tabletop exercises
		to improve real-
		world incident
		handling
		capabilities.
		capabilities.



Assist in skill			
development for use			
of any vendor-			
provided tools or			
platforms.			
Recommend			
relevant			
cybersecurity			
certifications and			
career path			
guidance for SOC			
analysts and security			
engineers.			
 Enable shadowing 			
opportunities where			
Etisalat team			
members can learn			
by observing or			
collaborating			
directly with the			
vendor's expert			
teams during live			
incidents or threat			
investigations.			

Dated: April-2025



Annexure-B

Cybersecurity Requirements

General Security Requirements:

- 1. Vendor must ensure their operating systems are up to date and is not End of Life/End of Support.
- 2. Vendor must ensure proper patch management of their servers in alignment with EA IT and Cybersecurity policies.
- 3. Vendor must ensure a licensed and standard AV solution is installed in all of their operating systems.
- 4. Vendor must ensure full cooperation and coordination with EA Cybersecurity team whenever required.
- 5. Vendor must not install any application without proper coordination and agreement of EA SOC Team.
- The use of insecure cryptographic algorithms and protocols are strictly prohibited and all integrations and system communication must be based on secure and strong cryptographic algorithms.
- 7. Vendor must ensure strong protection of EA data stored on vendor's cloud.



- 8. Vendor must align all of their services and configurations in accordance to EA Information Security policies and standards.
- 9. Vendor must use and install only licensed applications.
- 10. The installation and Integration of servers must be aligned with IT and Cybersecurity requirements.
- 11. Vendor must not use/install any application/service that is not required.
- 12. Vendor must communicate any software installation with EA Cybersecurity team in advance.
- 13. Vendor must align their changes according to EA Change Management Policy.
- 14. Vendor must ensure all their operating systems are fully patched with the latest OS/Software updates.
- 15. Vendor must not use any OS that is/will be End of Life / End of Support in less than 3 year.
- 16. Only secure and strong cryptographic algorithms are allowed to be used in the vendor platforms.
- 17. System must support Role Based Access Control, and Rule Based Access Control
- 18. System must provide Strong authentication and authorization mechanisms
- 19. System must be capable of advanced logging mechanisms to ensure user activities are logged for audit and security purposes and the log must include all of the following at minimum.
 - Failed and successful logins
 - Modification of security settings
 - Privileged use or escalation of privileges
 - System events
 - Modification of system-level objects
 - Session activity
 - Account management activities including password changes, account creation, modification...
 - Event logs must contain the following details:
 - Date and time of activity
 - Source and Destination IP for the related activity
 - Identification of user performing activity
 - Description of an attempted or completed activity.
- 20. The system must support live log retention of 1 Year and backup up to 3 years.
- 21. System must be capable of encrypting the log files to ensure user does not modify or change the logs.
- 22. System must provide cryptographic algorithms such as AES 128/256 Bit, SHA 256/384/512 bits.
- 23. System must be secure against well-known attacks including but not limited to SQL Injection, XSS, CSRF, SSRF, Code Execution and other attacks.



- 24. Vendor system's password configuration must be aligned with EA Information security policies.
- 25. System must support integration with LDAP, IAM "Identity and Access Management" and PAM "Privileged Access Management" Solutions.
- 26. System must support external log synchronization mechanisms to push logs to another system for analysis such as SIEM and centralized log server.
- 27. The database must support the encryption of admin user's information with algorithms such as PBKDF2 and SHA256/384/512 bits.
- 28. The database platforms "if any" must support the encryption of data in-transit and at rest.

Important Note:

Bidders, vendors, and any concerned party shall fill all the fields in the below table, any missing or non-compliant item may cause disqualifying the proposed system from the Etisalat Security side.

No.	Description	Compliance (YES/NO/NA)	Comments
1	Etisalat Security Requirements		
1.1	The Contractor/Supplier/vendor to sign Non-		
	Disclosure Agreement (NDA) with Etisalat before		
	finalizing RFx/contract/POC agreement as per Etisalat		
	NDA process.		
1.2	Contractor/Supplier/vendor equipment's (e.g.		
	Servers, PCs, etc.) that are connected to Etisalat		
	network must be securely wiped before taking out of		
	Etisalat premises.		
1.3	The proposed/contracted system shall pass Etisalat		
	Security Audit (Vulnerability Assessment/Penetration		
	Testing) before go-live/service acceptance by Etisalat.		
	Contractor/Supplier/vendor shall provide SLA for		
	fixing Security gaps based on severity.		
1.4	Contractor/Supplier/vendor shall fix all security issues		
	identified and reported by ETISALAT and/or Third		
	Party Contracted to do the testing, with no additional		
	cost		
1.5	Contractor/Supplier/vendor confirms that its		
	products/solution are tested for weaknesses via		
	methods such as Vulnerability Assessment,		
	penetration testing, red teaming exercises and scans		
	that check for compliance against the baseline		





No.	Description	Compliance (YES/NO/NA)	Comments
	security standards or security best practices, before		
	the new product or any of its releases is delivered to		
	ETISALAT.		
	The Contractor/Supplier/vendor shall provide evidence/report of the security assessment/audit of		
	the proposed solution.		
2	Security Architecture		
2.1	The Contractor/Supplier/vendor shall ensure that		
	proposed solution shall comply with the applicable IT		
	and Telecom Security standards (such as Afg. NESA		
	(SIA) IA V2, Afg. DESC (ISR), Afg. TRA, 3GPP, ETSI,		
	ENISA, CSA, NIST, PCI, ISO, GDPR etc.) The		
	Contractor/Supplier/vendor shall confirm the		
	applicable standard.		
2.2	The proposed solution shall support the latest		
	operating systems and application versions.		
	Contractor/Supplier/vendor to ensure proposed		
	solutions will run the latest stable software, operating system, and firmware.		
2.3	The solution shall be designed with multi-tier		
2.5	architecture, (Demilitarized Zone (DMZ), middleware,		
	and private network). Any system accessible from the		
	Internet shall be on the DMZ and access to internal		
	sensitive data shall be secured through the middle		
	tier application proxy.		
2.4	The proposed solution shall not impact or relax		
	existing Etisalat security control or posture.		
2.5	The performance of the proposed system shall meet		
	the business requirements without disabling or		
2.0	removing any existing security control		
2.6	The Contractor/Supplier/vendor shall provide only secure methods of communication such as HTTPS,		
	SFTP, SCP, TLS1.3, IPSEC, SRTP, SSH v2, SNMPv3		
	between the proposed nodes. Non-secure protocols		
	such as Telnet, HTTP and FTP shall not be used.		
3	Password Security		
2 1	All Operating Systems (e.g. Linux and Windows) shall		
3.1	be hardened according to well-known standards such		





No.	Description	Compliance	Comments
	·	(YES/NO/NA)	
	as, but not limited to NIST, CIS security benchmark,		
3.2	and NSA. The proposed system includes password		
3.2	management module that supports the following		
	features:		
3.3	Setting the minimum password length		
3.4	Password complexity, and not accepting blank		
	passwords		
3.5	Maximum password age and password history		
3.6	Account lockout		
3.7	Enforce changing password after first login		
3.8	Prompt / notify for the old password on password		
	changes		
3.9	The password shall be saved in hashed format (i.e.		
	irreversible encryption)		
3.1	Forgetting or resetting password function shall		
0	support using OTP or email for verification		
4	Authentication		
4.1	The proposed system shall not provide access without		
	valid username and password.		
4.2	All user access to the proposed system shall support		
	Privilege account Management (PAM) integration.		
4.3	For public web applications, the proposed system		
	supports and uses CAPTCHA or OTP to prevent		
	password dictionary attacks		
4.4	For mobile applications, the proposed system shall		
	support and uses fingerprint authentication method		
4.5	The proposed system supports and uses secure		
	authentication protocols, like Kerberos, LDAP-S,		
	NTLM V2 and above, HTTPs (for web applications)		
4.6	The proposed system will not use insecure		
	authentication protocols, like NTLM v1, HTTP (for		
4.7	web applications)		
4.7	The proposed system shall support session timeout		
4.0	settings		
4.8	The proposed solution shall support secure API		
	architecture to integrate systems to exchange data where deemed necessary.		
	which decined necessary.		



No.	Description	Compliance (YES/NO/NA)	Comments
5	Authorization		
5.1	The proposed solution shall support role-based access controls that includes access profiles or security matrix (i.e. Role Name VS. Access Permissions)		
5.2	The proposed system supports role-based access permissions, i.e. Administrator, Operator, Viewer, User		
6	Software Security		
6.1	The software development and testing will not run on the production systems, and will be running in an isolated environment		
6.2	The software source code will not include clear-text passwords		
6.3	The software code will not include insecure protocols, like FTP, telnetetc.		
6.4	The software testing will not use live/production sensitive or PII data unless it's masked as Etisalat security policy		
6.5	The proposed system enforces input and output validation to prevent security attacks, like SQL Injection, Buffer Overflowetc.		
6.6	For web portals, the proposed system includes all security controls to prevent/protect from OWASP Top 10 security attacks and risks		
6.7	For mobile application, the proposed system shall include security checks / controls to protect from mobile attacks, like SSL Pinning, Jailbreak, Anti-debug, Anti-hooking, and Advanced Obfuscation		



No.	Description	Compliance (YES/NO/NA)	Comments
7	Security Event Logging		
7.1	Proposed systems shall support standard logging		
	protocols such as CIFS/Syslog/CSV logs files		
7.2	The system shall generate and support audit logs		
	that contain the following fields (as a minimum):		
	a) Username		
	b) Timestamp (Date & Time).		
	c) Client IP Address		
	d) Transaction ID & session information		
7.3	The proposed solution shall support the		
	integration with Etisalat NTP for time		
	synchronization and accurate logging.		
8	Public Cloud Security		
8.1	Etisalat customers' and staff personal data (PII:		
	name, contacts, address, Emirates ID, Passport		
	number, Nationality) is encrypted at rest and in		
	transit using a strong industry-standard encryption		
0.2	protocol		
8.2	The Public Cloud setup that stores PII information		
8.3	shall be hosted in the Afghanistan The Public Cloud setup is hosted in a dedicated		
0.5	tenant for Etisalat (i.e. not shared)		
8.4	The Public Cloud data Center shall not be moved to		
0.4	another country or location without prior		
	coordination and approval from Etisalat		
0.5			
8.5	All Etisalat data will be permanently erased from the Public Cloud on termination of the service or		
	support agreement		
8.6	The proposed Cloud system supports Etisalat		
0.0	Cloud Access Security Broker (such as Microsoft		
	MCAS, Netskope CASB)		
9	Virtualization and Container Security		
9.1	If applicable, Bidder shall ensure the proposed		
	virtualized infrastructure, service based and micro		
	services architecture to support multi tenancy,		
	zoning & micro-segmentation, security visibility,		
	secure virtualization (sVirt), trusted image signing,		



	virtual Firewalls, DoS protection, Trusted platform module (TPM), Hypervisor & Host OS security to	
	secure data and resources.	
9.2	The proposed solution shall support integration with Etisalat/Leading Container Security Solution, where applicable, to scan the container images and ensure malware protection of CI/CD pipeline.	
9.3	Suppliers must inform EA Cybersecurity of any non-conformity with defined EA policies and processes that are agreed upon in advance to acquire a written approval from EA Cybersecurity Department or senior management as required otherwise Supplier will be responsible for all the potential losses	

Dated: April-2025



RFP General Terms Compliance to be filled by Bidder.

S/N	Clause No. and General Terms	Comply (Yes/No)	Remarks
1	4. VALIDITY OF OFFERS:		
2	6. ACCEPTANCE OF OFFERS:		
3	7. REGISTRATION/LEGAL DOCUMENTS OF THE BIDDER		
4	8. PAYMENTS		
5	10. CONSTRUCTION OF CONTRACT:		
6	11. TERMINATION OF THE CONTRACT BY THE PURCHASER		
7	12. LOCAL TAXES, DUES AND LEVIES:		

Dated: April-2025



The following Information must be submitted with offer.

Bidder Contact Details		
Bidder Name		
Bidder Address		
Bidder Email Address		
Bidder Phone Number		
Bidder Contact Person Name		
Bidder Contact Person Phone No		
Bidder Contact Person Email Address		
Bidder Registration License Number		
License Validity		
TIN Number /Tax Number		

=======end of documents ========
